

COMPANY OVERVIEW

Visibility and Resilience for the *Healthcare Supply Chain*

A supply chain risk, sourcing, and continuity partner for hospitals, health systems, and the providers who depend on uninterrupted supply.

WHO WE ARE

A Dedicated *Healthcare Supply Chain Partner*

Avenix Medical Group brings disciplined sourcing, multi-tier supplier visibility, risk monitoring, and continuity planning to organizations where supply reliability is inseparable from patient care. We embed alongside your team to do more with fewer resources — seeing disruption early and acting before it reaches the bedside.

WHO WE SERVE



HOSPITALS & HEALTH SYSTEMS

Acute & Integrated Networks

Protecting patient-critical inventory and controlling cost of supply across complex, multi-site systems.

IDNs • Acute • Academic medical centers



PHYSICIAN GROUPS & CLINICS

Ambulatory & Specialty Care

Right-sized sourcing and reliable replenishment for clinics, surgery centers, and specialty practices.

ASCs • Specialty • Physician groups



POST-ACUTE & SENIOR CARE

SNF, Senior Living & Home

Dependable medical-supply continuity for skilled nursing, senior living, and home-based care.

SNF • Senior living • Home health

OUR FOUNDATION

Purpose, Vision & Values

OUR PURPOSE

Passion · Cause

A relentless pursuit of supply certainty — so clinicians never have to wonder whether the right product will be there.

OUR VISION

Where we are going

To be the most trusted supply chain partner in healthcare — turning fragility into resilience.

OUR VALUES



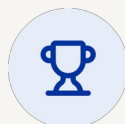
INTEGRITY

Doing the right thing, every time



PATIENTS FIRST

Patient care drives every decision



EXCELLENCE

World-class output, no shortcuts



OWNERSHIP

We own outcomes end-to-end



TEAMWORK

An extension of your team

INDUSTRY CONTEXT

A Market That *Rewards Resilience*

\$3.6B

Global healthcare supply chain
management market in 2025

Source: Towards Healthcare / Precedence Research

11.0%

Forecast CAGR for the market through
2034

Source: Towards Healthcare

\$9.2B

Projected market size by 2034

Source: Towards Healthcare

WHAT'S PRESSURING HEALTHCARE SUPPLY TODAY



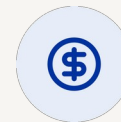
Shortages & fragility

Drug and device shortages disrupt access to critical materials and force costly substitutions.



Sub-tier blind spots

Critical dependencies often sit two or three tiers deep — invisible until they fail.



Cost, labor & compliance

Inflation, skilled-labor shortages, and ESG and regulatory demands stretch lean procurement teams.

WHAT WE DO

The Supply *Resilience Model*

A complete, repeatable framework for seeing supply risk early and acting before it reaches the bedside.



Network Illumination

Map suppliers multiple tiers deep across categories



Risk Screening

Score supplier, geographic & geopolitical exposure



Monitoring & Alerts

Early signals on shortages, recalls & disruption



Strategic Sourcing

Diversified, data-driven sourcing & supplier negotiation



SKU Rationalization

Trim duplication and cost without disrupting care



Demand & Inventory

Right-size safety stock and prevent stockouts



Logistics & Cold Chain

Protect flow and temperature-sensitive product



Continuity Planning

Stockpiling and disaster-recovery playbooks



Compliance, ESG & Quality

DSCSA, traceability, ESG & vendor qualification

HOW WE DELIVER

Project-Based *Procurement*

We run the entire rollout — team, sourcing, delivery, commissioning, and training — then keep consumables and after-sales support flowing once you're live.



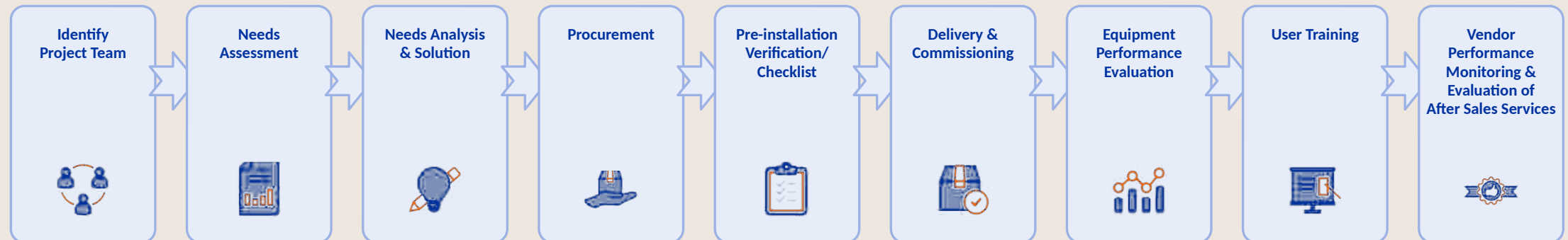
PLAN & ASSESS



PROCURE & DELIVER



MONITOR & ASSURE



WE ADVISE ON: *Equipment fit • Total cost of ownership • Warranties & after-sales • Site readiness • Consumables restocking*

OUTCOMES

From Early Warning to a *Resilient, Reliable Supply Chain*

THE PATH

1

Supply Chain Transparency

Visibility into every supplier and dependency

2

Verified Resilience

Stress-tested against real shortage & disruption scenarios

3

Continuous Risk Mitigation

Ongoing monitoring with documented response playbooks



THE RESULT

A resilient, patient-ready supply chain.

- ✓ Avoided shortages & costly spot-buys
- ✓ Protected safety stock for critical items
- ✓ Documented continuity & recovery plans
- ✓ Defensible audit trail for leadership

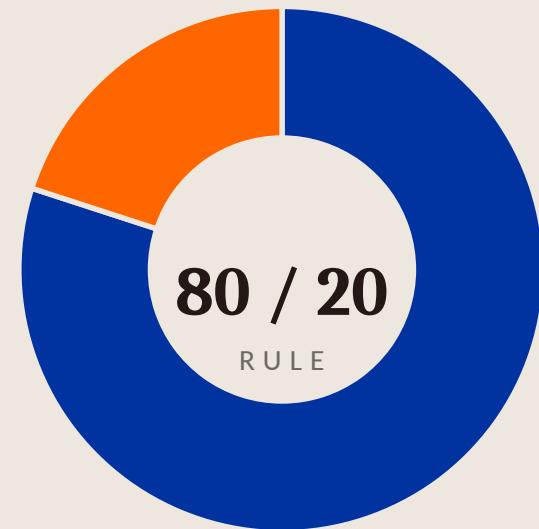
WHERE WE HELP

Focus the **80/20** of Your Spend

Most supply chain teams spend 80% of their effort managing 20% of the items.

We watch the long tail — the 80% of SKUs and suppliers that quietly create most of your shortage risk — so your team can focus where it matters most: the critical 20% that drives most of your spend and your patient outcomes.

- ✓ Segment categories and rebalance attention
- ✓ Reallocate resources to high-risk items
- ✓ Restore reliability on critical SKUs
- ✓ Recover spend trapped in expedites & substitutions



- Top 20% of items (80% of spend)
- Long tail: 80% of items (20% of spend)

OUR PROMISE

What You Get *From Avenix*

01



Best Cost

Transparent, total cost-of-supply pricing aligned with your GPO agreements.

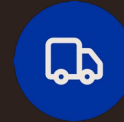
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High Quality

Qualified suppliers and traceable product, with lower recall and defect exposure.

03



Reliable Supply

On-time replenishment backed by safety stock and qualified alternates. We take title and ship from the US.

04



Resilient Network

Continuously monitored and stress-tested against disruption.

WE PROTECT PATIENT CARE • WE EXPAND YOUR MARGINS • WE SECURE YOUR SUPPLY

SEGMENTS SERVED

One Discipline *Across the Care Continuum*

Every care setting has its own pressure points — but the underlying problem is the same: too many suppliers, too little visibility, too much shortage risk. We apply one rigorous methodology, tailored to each setting.

SEGMENT	WHO WE SERVE	WHAT WE SOURCE	WHAT'S AT STAKE
Hospitals & Health Systems	IDNs • academic • acute care	Med-surg • devices • pharma • PPE • consumables	Patient care • compliance
Ambulatory & Physician	ASCs • clinics • specialty groups	Procedural supplies • implants • office medical	Throughput • margin
Post-Acute & Senior Care	SNF • senior living • home health	Daily med-surg • incontinence • nutrition • DME	Continuity • cost
Avenix • Every Setting	Wherever supply complexity outpaces internal capacity	Critical + tail spend, end-to-end	Resilience • cost • care

WHAT DIFFERENTIATES AVENIX: Most firms either aggregate price or chase shortages after they hit. We embed alongside your team — illuminating risk tiers deep, rationalizing SKUs and renegotiating spend, and, where it helps, becoming your supplier of record with safety stock held and shipped from the US.



LET'S SECURE WHAT MATTERS MOST.

Your supply chain *deserves a partner.*

(Not just a distributor)

Partner with Avenix Medical Group to protect patient care, expand margins, and secure every link of your supply chain.

AVENIX MEDICAL GROUP

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