



Engineering value across every link of the supply chain.

A procurement-optimization and supply chain partner serving the automotive, healthcare, and hospitality industries.

WHO WE ARE

A cross-industry procurement partner.

Avenix Solutions Group brings one rigorous procurement discipline — cost engineering, supplier vetting, risk mitigation, continuity planning — to industries where supply reliability is non-negotiable.

01

AUTOMOTIVE

Components & Assemblies

Supporting Tier 1 assemblers and OEMs with optimized sourcing of parts, sub-assemblies, and indirect materials.

OEMs · Tier 1 / Tier 2

02

HEALTHCARE

Medical Supply & Equipment

Helping hospitals, clinics, and providers control cost of supply while protecting patient-critical inventory.

Government · Hospitals · Manufacturers · Distributors

03

HOSPITALITY

Operations & Guest Supply

Sourcing for hotels, resorts, and food-service operators — from linens and amenities to F&B and capital goods.

F&B · FF&E · Amenities

OUR FOUNDATION

Purpose, vision, and values.

PURPOSE

A relentless pursuit to find value for our customers — innovative approaches to the supply chain.

VISION

To deliver the best value-chain solutions in the purchasing ecosystem.

VALUES

01	02	03	04	05
INTEGRITY	CUSTOMER	EXCELLENCE	OWNERSHIP	TEAMWORK
Doing the right thing, every time	Their success drives ours	World-class output, no shortcuts	We own outcomes end-to-end	Stronger together than apart

INDUSTRY CONTEXT

A market that rewards resilience.

\$36.9B

Global supply chain management market, 2025

Source: Allied Market Research

\$9.4B

Procurement-as-a-Service market, 2025

Source: Global Market Insights

10.9%

Forecast CAGR for SCM through 2034

Source: Allied Market Research

WHAT'S PRESSURING PROCUREMENT TODAY

Sub-tier blind spots

A single sub-tier shortage can halt an OEM line, a hospital ward, or a hotel opening.

Geopolitical volatility

Lean, single-source strategies are giving way to diversified, regionalized networks.

Cost & ESG pressure

Boards demand both margin protection and verifiable, sustainable sourcing practices.

WHAT WE DO

The procurement optimization model.

A complete, repeatable framework for stress-testing and strengthening every link of your supply chain.

01 Cost Drivers True levers behind landed cost	02 Technical Costs Engineering teardown & cost modeling	03 Value Chain Analysis End-to-end mapping & waste removal
04 Logistics & Packaging Flow, freight, packaging optimization	05 Financial Health Supplier solvency & banking review	06 Risk Assessment Multi-tier exposure scoring
07 Supplier Footprint Geographic & capacity diversification	08 Disaster Recovery Continuity & contingency planning	09 Quality & Delivery Cost-of-quality & OTD performance

OUTCOMES

From analysis to a rigorous supply chain.



01

Supply Chain Transparency

Visibility into every dependency



02

Verified Supply Chain Resiliency

Stress-tested against real-world disruption scenarios



03

Risk ID & Mitigation Process

Continuous monitoring with documented playbooks

THE RESULT

A rigorous and robust supply chain solution.

- Reduced warranty exposure & cost of quality
- Consistently improved delivery performance
- Documented disaster-recovery & banking plans
- Defensible audit trail for customers

WHERE WE HELP

Unlock the 80/20 rule of your buy.

Most procurement organizations spend 80% of their effort managing 20% of the value.

We don't let the long tail be forgotten — the 80% of suppliers generating just 20% of your buy — so your team can focus where it matters most: the strategic 20% driving 80% of revenue.

80/20

OF SUPPLIERS / OF YOUR BUY

- Segment categories and rebalance spend
- Reallocate resources to high-impact buys
- Restore margins on under-performing SKUs
- Recover revenue trapped in back-orders

OUR PROMISE

What you get from Avenix.

01

BEST COST

Competitive, transparent pricing built from a cost-up foundation.

02

HIGH QUALITY

Disciplined supplier qualification, lower defect rates, reduced warranty exposure.

03

CONSISTENT DELIVERY

Reliable on-time performance backed by capacity planning and dual-sourcing. Further, we take title and ship from the US, while maintaining safety stock.

04

ROBUST SUPPLY CHAIN

Verified, monitored, and continuously stress-tested resilience.

WE ENABLE YOUR REVENUE · WE EXPAND YOUR MARGINS · WE PROTECT YOUR OPERATION

INDUSTRIES SERVED

How we apply one discipline across three sectors.

Every industry has its own pressure points — but the underlying procurement problem is the same: too many suppliers, too little visibility, too much risk. We apply one rigorous methodology, tailored to each context.

INDUSTRY	OUR CUSTOMERS	SPEND CATEGORIES	WHAT'S AT STAKE
Automotive	Tier 1 assemblers · OEMs	Components · sub-assemblies · indirects	Line uptime · warranty cost
Healthcare	Government · hospitals · clinics · provider networks	Medical supply · PPE · devices · pharma · consumables	Patient care · compliance
Hospitality	Hotels · resorts · food-service operators	F&B · linens · amenities · FF&E · capital goods	Guest experience · margin
Avenix · All three	Wherever procurement complexity outpaces internal capacity	Strategic + tail spend, end-to-end	Cost · resilience · revenue

WHAT DIFFERENTIATES AVENIX

We are not just your advisor — in many cases, we become your supplier of record. We bring the discipline of regulated manufacturing — supplier vetting, risk scoring, continuity planning — to every sector we serve.



Your supply chain deserves a partner.

(Not just an advisor.)

Partner with Avenix to enable revenue, expand margins, and protect every link of your supply chain.