



A PARTNERSHIP PROPOSAL

THE SOLUTION

*for your members'
pharmacy benefit.*

A transparent, 100% pass-through pharmacy benefit manager — built to protect your members and keep your fund's dollars working for them.





WHY THIS MATTERS

Pharmacy is one of the fastest-growing costs your fund carries.



Drug costs keep climbing — and traditional PBMs profit when they do.



Most of what your fund pays is invisible, buried in spread and hidden fees.



Every dollar lost to markups is a dollar not protecting your members.

THE TREND

~50%

of drug spend now comes from specialty and high-cost medications — the fastest-rising part of every plan.

Without the right partner, that trend lands squarely on your fund and your members.



THE PROBLEM

How traditional PBMs profit from your fund.

The conventional PBM model is designed to make money from complexity — at the fund's expense.



Spread pricing

They bill your fund more than they pay the pharmacy — and quietly keep the difference on every claim.



Retained rebates

Rebates negotiated in your members' name are kept, in whole or in part, instead of returned to the fund.



Hidden fees

Administrative and clinical fees are bundled into pricing, making the true cost impossible to audit.



THE SOLUTION

Movanti is built *the other way*.

We are a fully transparent, 100% pass-through PBM. Every dollar your fund pays for a claim is the dollar the pharmacy receives — nothing retained, nothing hidden. We earn one disclosed fee, so we only succeed when your costs go down.

- ✓ 100% pass-through pricing
- ✓ Zero spread, ever
- ✓ Rebates returned in full
- ✓ Aligned with your fund





WHAT THIS MEANS FOR YOUR FUND

Four outcomes your board can stand behind.



More dollars stay in the fund

Pass-through pricing and full rebates mean the savings flow back to your plan — not to a middleman.



Total transparency

Every claim, every cost, on demand — the visibility your trustees need to govern with confidence.



Members are protected

Disruption-free access at the pharmacy counter and clinical support for the medications they rely on.



Fiduciary confidence

Auditable, defensible cost data that stands up to scrutiny from members, auditors, and regulators.



THE MOVANTI DIFFERENCE

Two models. Only one is on your side.

TRADITIONAL PBM

Pricing

✗ Bills more than it pays

Rebates

✗ Kept in whole or in part

Fees

✗ Bundled and undisclosed

Whose side?

✗ Profits when spend rises

MOVANTI GROUP

✓ 100% pass-through

✓ Returned to the fund in full

✓ One transparent fee

✓ Profits only by lowering your cost



PROTECTING YOUR MEMBERS

Controlling the next wave of drug costs.

Specialty drugs and GLP-1 medications are reshaping what plans spend. Movanti pairs clinical oversight with pass-through economics — so your members get the therapies they need while the fund keeps the cost trend in check.

 Specialty & GLP-1 managed clinically, not just paid out

 Members stay on therapy with adherence support

 100% of clinical savings flow back to your fund

~50%

of drug spend is now specialty & high-cost

#1

GLP-1s are among the fastest-growing cost categories



OUR COMMITMENT TO YOUR FUND

Promises we'll put in the contract.

100%

pass-through pricing on every claim

0

spread — guaranteed

100%

of rebates returned to the fund

1:1

alignment with your members' interests

24/7

U.S.-based member support

Full

claim-level transparency for trustees



A partnership built around *your members.*

Let us model your fund's true savings opportunity — with no spread, no hidden fees, and nothing to hide.



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